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Erasmus+ Programme  
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## TEMPLATE OF CROSS-LITERATURE REVIEW RESULTS

### *beFORE - Becoming-Oriented Entrepreneurs in universities and companies*

Project funded by European Commission Erasmus + Programme – Key Action 2  
Knowledge Alliances - Agreement n. 2016 - 2858 / 001 - 001 Project n. 515842-EPP-1-2016-1-PL-EPPKA2-KA

for top publications presenting core foresight and entrepreneurial competences excluding domestic publication  
Analysis of at least 10 publications

**We would like to direct your attention that filling the last page in this questionnaire is obligatory**

**Guidelines:** The aim of this template is to identify core foresight and innovation/entrepreneurship competences in relation to knowledge, skills and social competences that a future-oriented manager should possess. The source of data for the analysis are key books in the field and the other printed works on foresight and entrepreneurship (even popular-scientific studies), as well as peer review articles coming from leading journals such as *Technological Forecasting and Social Change*, *Futures*, *Long Range Planning*, to name but a few. Each partner involved in the task (universities) is free to select at least ten articles/books on the subject matter. The partners are also free to add any relevant articles/books. In the first place, we suggest to work on the publications which deal with the convergence among futures studies, entrepreneurship and innovation. In case of difficulty with the identification of core foresight and innovation/entrepreneurship competences in these sources, we suggest to work on the articles/books from three fields of expertise (namely foresight, entrepreneurship and innovation) separately.

<b>The authors with affiliations</b>	<ol style="list-style-type: none"> <li>1. Yu Chui, School of Economics and Management, Beijing Information Science and Technology University</li> <li>2. Chuan Sun, Business School, Beijing Normal University</li> <li>3. Hongjun Xiao, Institute of Industrial Economics, Chinese Academy of Social Sciences</li> <li>4. Chunming Zhao, Business School, Beijing Normal University</li> </ol>
<b>Title of the publication</b>	How to become and excellent entrepreneur: The moderating effect of risk propensity on alertness to business ideas and entrepreneurial capabilities
<b>Journal title*</b>	Technological Forecasting, Social Change an International Journal
<b>Number of journal*/year of publication/pages</b>	---/2016/ 171-177
<b>Database of the scientific article's retrieval*</b>	ScienceDirect
<b>Keywords (or phrases) by which the publication was identified</b>	Alertness to business ideas, entrepreneurial capabilities, Risk propensity, China
<b>Main keywords/phrases of the publication</b>	Entrepreneur, emerging country,
<b>Core foresight and entrepreneurial competences</b>	<i>1) Alertness to business ideas, 2)Risk taking capability 3) Understanding customers 4) Adapt to changing environments 5) Focus on state of art technology 6) Effective use of useful information 7) Innovation capability 8) Proactiveness capability 9) effectively capitalize to the opportunity 10) Autonomy (individual, group, organization)</i>
<b>Convergence among futures studies and entrepreneurship</b>	
<b>Convergence among futures studies and innovation</b>	
<b>Convergence among futures studies and entrepreneurship and innovation</b>	The alertness to business ideas led to a significantly higher level of entrepreneurial capabilities with higher level of risk propensity, which can help an entrepreneur attain excellence.
<b>Main highlights of the article (in bullets, up to 2500 characters including spaces)</b>	One of the first studies in this area, this paper will lead to a set of theoretically grounded propositions on how entrepreneurs capitalize on alertness to business ideas, specifically in the Chinese context. These findings, therefore, provide important direct and practical implications for firms operating in other emerging economies. Second, the study will help to enhance our understanding of the role of risk propensity in excellent entrepreneurs. When entrepreneurs have a high-risk propensity, the effect of alertness to business ideas on autonomy, innovativeness, and proactiveness is relatively high.
<b>Other observations or comments</b>	This study has been made in China and focused on how to create entrepreneurs in emerging countries. More over we would highlight the capacity of being able to adapt in changing environments.

\*Fill the following fields for the articles exclusively