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TEMPLATE OF CROSS-LITERATURE REVIEW RESULTS

beFORE - Becoming-Oriented Entrepreneurs in universities and companies

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for top publications presenting core foresight and entrepreneurial competences excluding domestic publication
Analysis of at least 10 publications

We would like to direct your attention that filling the last page in this questionnaire is obligatory

Guidelines: The aim of this template is to identify core foresight and innovation/entrepreneurship competences in relation to knowledge, skills and social competences that a future-oriented manager should possess. The source of data for the analysis are key books in the field and the other printed works on foresight and entrepreneurship (even popular-scientific studies), as well as peer review articles coming from leading journals such as *Technological Forecasting and Social Change*, *Futures*, *Long Range Planning*, to name but a few. Each partner involved in the task (universities) is free to select at least ten articles/books on the subject matter. The partners are also free to add any relevant articles/books. In the first place, we suggest to work on the publications which deal with the convergence among futures studies, entrepreneurship and innovation. In case of difficulty with the identification of core foresight and innovation/entrepreneurship competences in these sources, we suggest to work on the articles/books from three fields of expertise (namely foresight, entrepreneurship and innovation) separately.

The authors with affiliations	Kerstin Cuhls, Fraunhofer Institute for Systems and Innovation Research (ISI), Karlsruhe, Germany
Title of the publication	From Forecasting to Foresight Processes—New Participative Foresight Activities in Germany
Journal title*	Journal of Forecasting
Number of journal*/year of publication/pages	22, 93–111 (2003)
Database of the scientific article's retrieval*	DOI: 10.1002/for.848
Keywords (or phrases) by which the publication was identified	Click here to enter KEY WORDS/PHRASES BY WHICH THE PUBLICATION WAS IDENTIFIED
Main keywords/phrases of the publication	forecasting; foresight; policy analysis; Futur; planning
Core foresight and entrepreneurial competences	n/a
Convergence among futures studies and entrepreneurship	n/a e.g. <i>the application of foresight in the enterprise increases entrepreneurial activities</i>
Convergence among futures studies and innovation	n/a e.g. <i>the application of foresight in the organization increases innovation capabilities</i>
Convergence among futures studies and entrepreneurship and innovation	n/a e.g. <i>strategic capacity of the organization in a result of convergence among futures studies and entrepreneurship or innovation</i>
Main highlights of the article (in bullets, up to 2500 characters including spaces)	The author argues that there are many overlaps between planning, foresight, and even forecasting, although each of these concepts has its specific characteristics. The special focus of planning is its result: the plan. Forecasting and foresight do not necessarily lead to a formal plan, although they can help the decision-maker to gain knowledge that can be used for making a plan. All three concepts have overlaps with knowledge creation, organizational or reflexive learning processes.
Other observations or comments	The paper does not deal with the issue of foresight or entrepreneurial competences. It discusses the concepts of foresight, forecasting and planning on a general, theoretical level.

*Fill the following fields for the articles exclusively