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TEMPLATE OF CROSS-LITERATURE REVIEW RESULTS

beFORE - Becoming-Oriented Entrepreneurs in universities and companies

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for top publications presenting core foresight and entrepreneurial competences excluding domestic publication
Analysis of at least 10 publications

We would like to direct your attention that filling the last page in this questionnaire is obligatory

Guidelines: The aim of this template is to identify core foresight and innovation/entrepreneurship competences in relation to knowledge, skills and social competences that a future-oriented manager should possess. The source of data for the analysis are key books in the field and the other printed works on foresight and entrepreneurship (even popular-scientific studies), as well as peer review articles coming from leading journals such as *Technological Forecasting and Social Change*, *Futures*, *Long Range Planning*, to name but a few. Each partner involved in the task (universities) is free to select at least ten articles/books on the subject matter. The partners are also free to add any relevant articles/books. In the first place, we suggest to work on the publications which deal with the convergence among futures studies, entrepreneurship and innovation. In case of difficulty with the identification of core foresight and innovation/entrepreneurship competences in these sources, we suggest to work on the articles/books from three fields of expertise (namely foresight, entrepreneurship and innovation) separately.

The authors with affiliations	Jay E. Gary, Heiko A. von der Gracht
Title of the publication	The future of foresight professionals: Results from a global Delphi study
Journal title*	Futures
Number of journal*/year of publication/pages	71 (2015) 132–145
Database of the scientific article's retrieval*	Elsevier
Keywords (or phrases) by which the publication was identified	Click here to enter KEY WORDS/PHRASES BY WHICH THE PUBLICATION WAS IDENTIFIED
Main keywords/phrases of the publication	Foresight Profession Delphi Scenario Certification Strategy
Core foresight and entrepreneurial competences	Click here to enter CORE COMPETENCES 1. professionalism, namely, specialized knowledge, a sense of community 2. Using a real-time Delphi survey
Convergence among futures studies and entrepreneurship	There is no information in article <i>e.g. the application of foresight in the enterprise increases entrepreneurial activities</i>
Convergence among futures studies and innovation	There are overlaps between strategy, planning, innovation and foresight, but the competition is in the workplace, not training.. <i>e.g. the application of foresight in the organization increases innovation capabilities</i>
Convergence among futures studies and entrepreneurship and innovation	All futurists have a vested interest to improve the value chain and market position of professional foresight. <i>e.g. strategic capacity of the organization in a result of convergence among futures studies and entrepreneurship or innovation</i>
Main highlights of the article (in bullets, up to 2500 characters including spaces)	The article presents the findings, including where there is dissent and consensus in the futures field over the likelihood, impact and desirability of the professionalization of its practice. Further scale development using factor analysis, ordered by the theory of



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	<p>competitive advantage, produced a scenario model of three market forces: assimilation, academicisation, or certification. The third force of professional certification by 2030 was deemed least likely and less desirable. This wide ranging survey therefore offers the futures field a common conversation protocol to rethink how it might redesign its value chain and differentiate itself against other professions.</p>
Other observations or comments	Click here to enter OTHER OBSERVATIONS OR COMMENTS

*Fill the following fields for the articles exclusively